

Investment Times

OUR VIEW ON THE PORTFOLIO SECTOR

INDUSTRIAL • RETAIL • OFFICES • LEISURE • ALTERNATIVES • RESIDENTIAL • STUDENT

- Allsop transacted over £100M of Portfolios in Q4 2020 alone
- Portfolio transactional volume was £10.8bn in 2020, only 15% down on 2019, despite successive national lockdowns
- Industrial/Logistics uses accounted for nearly 50% of the UK Portfolio Market
- The market has shifted to long income defensive and growth areas
- Overseas Investors and Funds dominated the market with 70% volume share
- Stock levels are steadily increasing, and we expect this will accelerate into Q2 2021

ALLSOP PORTFOLIO DEALS DONE IN Q4 2020



HORNET PORTFOLIO
£35.27m NIY: 6.00%



REGIONAL PORTFOLIO
£21m



CRM PORTFOLIO
£20m NIY: 5.50%



M&S PORTFOLIO
£14.65m NIY: 4.00%



OCTANE PORTFOLIO
£11.95m NIY: 5.55%

DID YOU KNOW?



Allsop transacted **£2.2 billion** last year



The commercial market transacted on **£41 billion** last year, down from the 10 year average of £50 billion



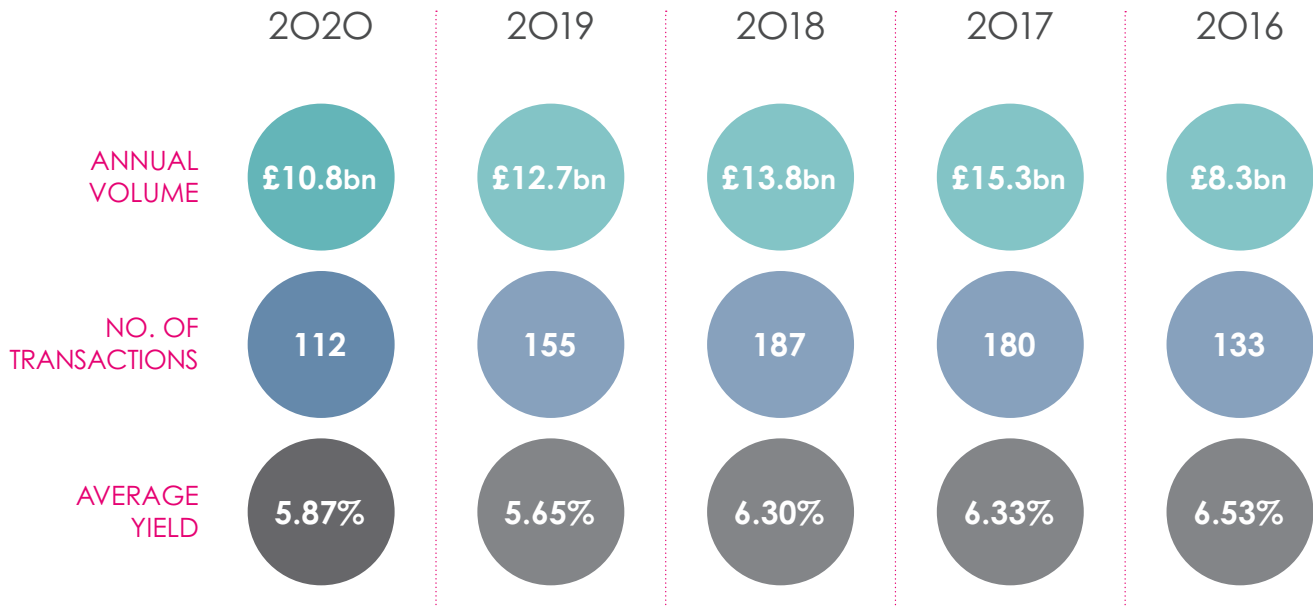
Allsop National Investment Team completed on **68 separate deals** in the last **12 months** from **£60m** single let offices to **£6m** Shopping Centres



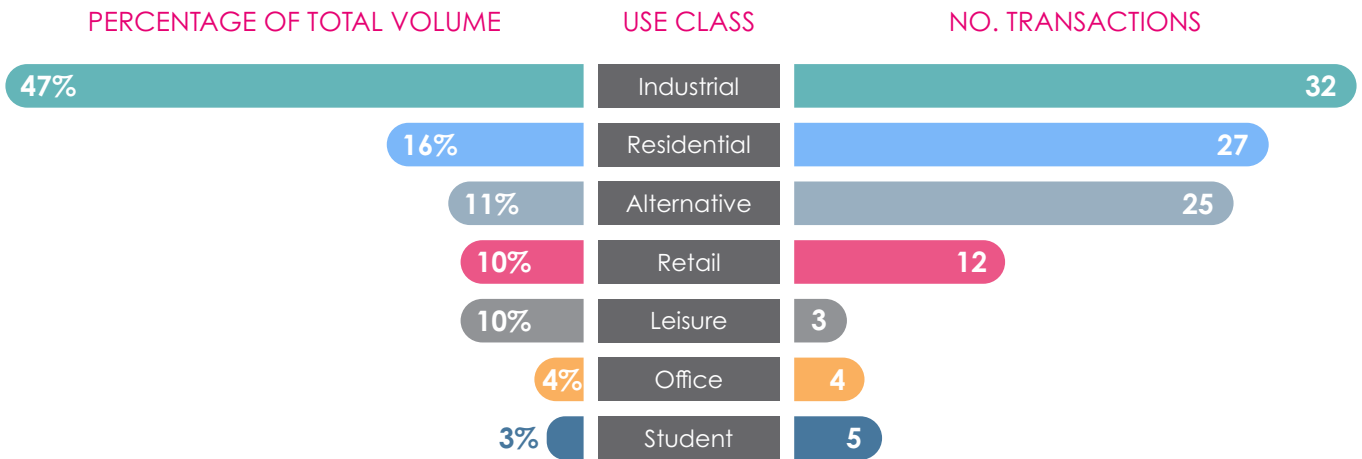
Allsop has a mailing list of **over 70,000** investors



PORTFOLIO MARKET STATISTICS



2020 MARKET SHARE ANALYSIS



2020 INVESTOR DEMOGRAPHIC ANALYSIS

