



# Investment Times

## INDUSTRIAL MARKET OVERVIEW

- Record £3.6bn of industrial investments transacted in Q4 2020
- 2020 distribution/ logistics investment volumes reached £4.7bn, a 25% increase on 2019
- Prime logistics and multi-let yields currently stand at 3.75% NIY
- Overseas investors accounted for over 50% of 2020 industrial investment volume with UK institutions down 20%, accounting for only 18% of the market
- Q4 witnessed a record 65million sq ft of industrial take-up putting further pressure on industrial supply
- Sector continues to prove resilience to COVID with further rental growth and mild yield compression forecast in 2021
- Ecommerce now accounting for over 36% of total UK retail sales
- Industrial significantly outperforming all other sectors in regards to rent collection and tenant retention

## ALLSOP INDUSTRIAL HIGHLIGHTS



Over £150m transacted in 2020



£56m transacted in December alone



Track record across all UK locations and lot sizes



Database of over 70,000 investors



Specialist industrial investment team

## ALLSOP LATEST DEALS

### HORNET PORTFOLIO

Sold for £25m / 6% NIY



### CRM PORTFOLIO

Sold for £20m / 5.5% NIY



### HOLTON HEATH, POOLE

Sold for £10.4m / 5.9% NIY



### CLARENDON & TRINITY COURT, WARRINGTON

Sold for £5.95m / 6.9% NIY



## MEET THE TEAM

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