

# Residential auction results

## February sale 2012

**85%**

Success rate

**284**

Lots offered

**242**

Lots sold

**Over  
£47M**

Raised

**allsop**

## Regional analysis (all lots)

Regions	Lots Offered	Lots Sold	Total Raised	% Success	Average Lot Size
North-East	4	2	£97,000	50.00%	£48,500
North-West	48	37	£2,506,500	77.08%	£67,743
South-East	39	35	£6,425,800	89.74%	£183,594
South-West	10	9	£1,041,500	90.00%	£115,722
M25	108	98	£31,759,250	90.74%	£324,074
Midlands & East Anglia	43	33	£3,807,000	76.74%	£115,364
Wales	8	6	£421,000	75.00%	£70,167
Scotland	4	4	£480,100	100.00%	£120,025
Yorkshire & The Humber	14	12	£1,055,500	85.71%	£87,958
Northern Ireland	6	6	£286,000	100.00%	£47,667
<b>TOTALS</b>	<b>284</b>	<b>242</b>	<b>£47,879,650</b>	<b>85.21%</b>	<b>£197,850</b>

## Yield analysis

Property Type	Lots Offered	Lots Sold	% Success	% Yield	Average Lot Size
Regulated	20	13	65.00%	4.98%	£129,538
Assured Shorthold	55	42	76.36%	10.26%	£99,383
Ground Rents (80 yrs+)	4	4	100.00%	5.59%	£29,750
Sites with PP	9	5	55.56%		£272,700
Sites without PP	17	17	100.00%		£141,753

## Vacant units (individual houses and flats)

Regions	Lots Offered	Lots Sold	% Success	Average Lot Size
NE	3	1	33.33%	£36,000
NW	14	13	92.86%	£54,077
SE	15	12	80.00%	£149,667
SW	4	3	75.00%	£98,333
M25	52	50	96.15%	£355,630
Midlands & East Anglia	12	11	91.67%	£101,045
Wales	2	2	100.00%	£27,500
Scotland	1	1	100.00%	£41,500
Yorks & The Humber	3	3	100.00%	£87,667
Northern Ireland	5	5	100.00%	£49,300

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