



Investment Times

High Street Retail

HIGH STREET RETAIL MARKET OVERVIEW



Investment levels in 2021 were **£2.6bn**



Private investors are dominating the market with institutions being net sellers



Agile working has increased footfall and trade in prime high street locations



Footfall in March improved **3.1%** on February 2022.



High street vacancies improved to **14.1%**



Prime shop yields currently **6.5%**



Prime shop **long term** average yields **4.85%**



Face to face spend grew **8.4%** in March

LATEST DEALS

LOCKEY HOUSE, ST ALBANS

£6.25M (NIY: 6.90%)



STRONG LOCAL DEMAND

THE HARPENDEN ESTATE, HARPENDEN

£14.5M (NIY: 7.40%)



COMPETITIVE BIDS PROCESS

651-653B WILMSLOW ROAD, MANCHESTER

£6.025M (NIY: 6.58%)



SOLD 10% AHEAD OF QUOTE

232-234 HIGH STREET, EXETER

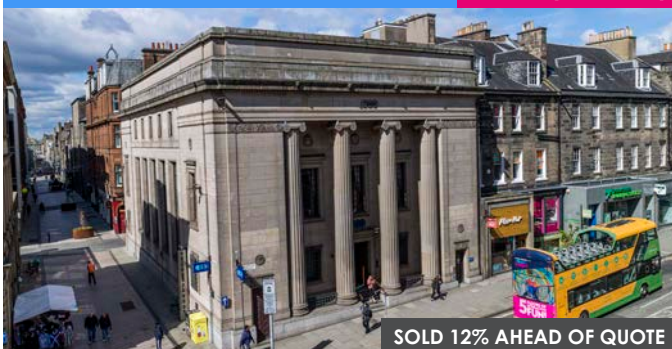
U/O QUOTE: £8M (NIY: 8.10%)



STRONG DEVELOPMENT LED INTEREST

28-30 HANOVER STREET, EDINBURGH

£3.615M (NIY: 7.53%)



SOLD 12% AHEAD OF QUOTE

50-60 BROAD STREET, 109-119 FRIAR STREET & 4-6 UNION STREET, READING

£21M (NIY: 9.61%)



COMPETITIVE BIDS PROCESS



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allsop

Last 12 Months
Allsop 2021...

OVER
60
TRANSACTIONS

OVER
£900
MILLION
OF TRANSACTIONS

OVER
ONE
DEAL PER WEEK

UNRIVALLED ACCESS TO
50,000
INVESTORS

ALL
SECTORS
COVERED ACROSS
THE UK

INVESTOR REACH TO OVER
208
COUNTRIES OR
TERRITORIES

2021
We know the buyers...

Jeremy Hodgson
Partner
07850 976116

Scott Tyler
Partner
07787 501732

Alex Butler
Partner
07801 219888

Dale Johnstone
Partner
07788 554555

James Salmon
Partner
07720 400306

Lottie Hayward
Associate
07817 549237

Tom Dales
Associate
07799 663631

Liam Stray
Associate
07956 981575

Richard Gale
Associate
07527 388024

Archie Stead
Associate
07525 824606

Andrew Wise
Associate
07535 045149

Gergo Petrovics
Senior Surveyor
07961 234029

Freddie Foley
Surveyor
07765 982637

Nasif Miah
Trainee Surveyor
07435 791348

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